

# concentrate

In the wake of disaster, some people stare into the abyss and see doom, others see opportunity. Mark Creswell saw opportunity when Pfizer closed its Ann Arbor campus early last year.

"There was a tremendous amount of talent displaced," Creswell says.

That led him to create [International Discovery Sourcing Consultants](#). The Chelsea-based company focuses on helping start-up companies get off the ground, especially bio-tech and pharmaceutical companies.

IDSC started with Creswell as its sole employee 18 months ago and now employs nine people. The firm hopes to add another 15-18 people within the next two years and build new office space in downtown Chelsea to house them.

IDSC's growth is attributed to its increasing number of clients. It started with just a handful and now has nearly 30, including the likes of [Velcura Therapeutics](#). Yet more are expected in the near future.

*Source: Mark Creswell, president and CEO of International Discovery Sourcing Consultants*

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